



Subject Lead Partnerships

Responsible to:	Dean of TBC
Faculty / Institute:	Designated Faculty / School
Term of Office:	3-year term
Hours:	Allocation of 150 - 500 hours dependent on size and complexity*

* Complexity may include: significant additional regulatory body requirements; large cohorts; Ofsted; summer school; collaborative provision etc

Duties Summary: To lead the development of partnerships with external parties for the Faculty of Business and Law and support / develop the culture of pro-active engagement with Partnerships in the Faculty.

Main Duties and Responsibilities

- Contribute to the development and implementation of the Faculty's Partnership Strategy, in consultation with the Dean, Head of School and Faculty management team, and co-ordinated with other key research stakeholders across the University.
- Represent the Faculty and School at relevant meetings about the development of new collaborative programmes, partnerships and agreements.
- Assessing new strategic partnership opportunities involving the School and maintaining relationships with strategic partners as well as, other key stakeholders.
- Operational management, oversight and support of existing and new partnerships in close liaison with all relevant key stakeholders.
- Helping develop new income streams through implementing, and maintaining national and international collaborative partnerships.
- Work collegially to develop robust internal processes, represent the School on Project Boards, and support the Dean / Head of School.
- Line management of Partnership Tutors within the School as required.
- Working across the University with other Partnership Leads and Liaisons to advocate for the Partnership Strategy.

The level of teaching may vary and will be determined by the Head of School with input from the Dean.

St Mary's University reserves the right to change and amend these duties in accordance with the changing requirements of the organisation.